SULLIVAN BUSINESS SOLUTIONS
Smarter Benefits. Stronger Financial Outcomes.

Independent Agent for Champion Health, Inc.

A Practical Way to Strengthen Employee Benefits

See how CHAMP Plan can help your organization improve healthcare access, strengthen benefits, and support better financial outcomes - without disrupting existing coverage or budgets.

WORKS ALONGSIDE EXISTING COVERAGE - NOT A REPLACEMENT

Why this conversation matters

- Healthcare costs continue to pressure employers and employees.
- Many employees have coverage but still delay everyday care because of cost.
- Recruiting, retention, and workforce stability are increasingly tied to benefits value.
- Employers are looking for practical ways to strengthen benefits without replacing current plans.

SULLIVAN BUSINESS SOLUTIONS
Smarter Benefits. Stronger Financial Outcomes.

Independent Agent for Champion Health, Inc.

What employers may gain

A stronger benefits strategy can support both workforce outcomes and financial outcomes.

GREATER ACCESS TO CARE

Expands access to everyday physical and mental/behavioral healthcare.

Can help employees get care sooner instead of delaying care because of cost.

LOWER HEALTHCARE SPENDING

Helps manage high-frequency healthcare costs and support better cost control.

Can reduce financial friction around the kinds of healthcare needs employees face most often.

WORKFORCE RETENTION

Better access and stronger benefits can support recruiting and retention.

Benefits that employees actually use can strengthen satisfaction and workforce stability.

STRONGER FINANCIAL OUTCOMES

Supports a more sustainable benefits strategy for employers and employees.

The goal is practical value - not just adding another line item.

SULLIVAN BUSINESS SOLUTIONS
Smarter Benefits. Stronger Financial Outcomes.

Independent Agent for Champion Health, Inc.

The CHAMP Plan Advantage

CHAMP Plan is designed to work alongside existing medical coverage.

- ✓ Expands access to everyday physical and mental/behavioral healthcare.
- ✓ $0 copays and $0 deductibles can reduce employee out-of-pocket costs.
- ✓ Supports employee well-being and benefit satisfaction.
- ✓ Designed for no net direct employer cost and may be paycheck-positive for participating employees.

Covered Doesn't Always Mean Cared For.

CHAMP Plan helps fill that gap.

DESIGNED FOR EMPLOYERS WITH 10 OR MORE EMPLOYEES

Works alongside fully insured, level funded, self-funded, or no employer-sponsored health plan.

SULLIVAN BUSINESS SOLUTIONS
Smarter Benefits. Stronger Financial Outcomes.

Independent Agent for Champion Health, Inc.

How leadership teams can evaluate fit

Key questions for employers

- Does it help employees access everyday care more effectively?
- Can it strengthen benefits without disrupting our current plan design?
- Does it support recruiting, retention, and workforce stability?
- Does it make financial sense for the organization and for employees?

What makes the conversation worthwhile

- It addresses both employee access and employer outcomes.
- It can complement existing coverage rather than forcing replacement.
- It focuses on practical use and everyday value - not just additional coverage.
- It gives leadership a structured way to evaluate whether there is a fit.

Covered Doesn't Always Mean Cared For.

Employees may have health insurance and still struggle to access everyday care.

CHAMP Plan helps address that gap.

SULLIVAN BUSINESS SOLUTIONS
Smarter Benefits. Stronger Financial Outcomes.

Independent Agent for Champion Health, Inc.

Schedule a 15-Minute CHAMP Plan Review

See how it works and whether it may be a fit for your organization.

Scan to schedule

calendly.com/nicksullivanjr

A brief, no-pressure conversation to understand fit, implementation, and next steps.

Nick Sullivan

Principal Consultant

Sullivan Business Solutions

Phone: 919-995-7612

Email: nicks@sullivanbusinesssolutions.net

Web: sullivanbusinesssolutions.net

A practical way to strengthen benefits and support your workforce.

Next step: scan above to schedule.

Use the QR code or Calendly link above to schedule a short review and see whether CHAMP Plan may fit your organization.